

**Southern Communications EEO Report  
WCIR-FM; WTNJ-FM; WAXS-FM; WBKW AM/FM; WWNR AM/FM  
Beckley, WV**

This report covers the time period from June 1, 2016 through May 31, 2017.

No (0) full time positions were filled in this reporting period.

<b>Job Title/Date Filled</b>	<b>Recruitment Sources (RS) Used to Fill Vacancy</b>	<b>RS Referring Hiree</b>

**Southern Communications Corporation  
EEO Public File Report**

This report covers the time period from June 1, 2016 through May 31, 2017.

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>Number of Interviewees Referred by RS over 12 month period</b>
1	Concord University P. O. Box 1000 Athens, WV 24712 V: 800-344-6679 F: 304-384-6064		
2	Workforce WV- Charleston P. O. Box 2753 Charleston, WV 25330 V: 304-558-0291 F: 304-558-1979		
3	New River Community and Technical College 280 University Drive Beaver, WV 25813 V: 304-255-5812 F: 304-255-5889		
4	Academy of Careers and Technology 390 Stanaford Road Beckley, WV 25801 V: 304-256-4615 F: 304-256-4674		
5	Workforce WV- Greenbrier County 330 Red Oaks Shopping Center Suite 1 Ronceverte, WV 24970 V: 304-647-7410 F: 304-647-7412		
6	Marshall University School of Journalism One John Marshall Drive Huntington, WV 25755 V: 304-696-2360 F: 304-696-3732		

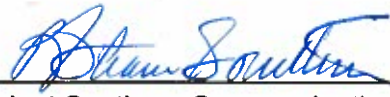
**Southern Communications EEO Report; Page 2**

This report covers the time period from June 1, 2016 through May 31, 2017.

7	Workforce WV Beckley, WV Job Service 300 New River Town Center Beckley, WV 25801 V: 304-256-6796 F: 304-256-6798		
8	Workforce WV- Princeton/Bluefield 195 Davis Street; Suite 104 Princeton, WV 24739 V: 304-425-1896 F: 304-431-2517		
9	Workforce WV- McDowell County P. O. Box 689 Welch, WV 24801 V: 304-436-2527 F: 304-436-6310		
10	Erma Byrd Education Center 300 University Drive Beaver, WV 25813 V: 304-256-0282		
11	WAXS Website		
12	WCIR Website		
13	WTNJ Website		
14	WWNR Website		
15	WBKW Website		
16	On Air Announcements		
17	Southern Communications Internal Posting		
18	Walk In/Telephone Calls		
19	Job Fair		

**Southern Communications EEO Report; Page 3**

Submitted by:



R. Shane Southern, President Southern Communications Corporation

Date:

5 June 2017

**Southern Communications EEO Report**  
**WCIR-FM; WTNJ-FM; WAXS-FM; WBKW AM/FM; WWNR AM/FM**  
**Beckley, WV**

This report covers the time period from June 1, 2017 through May 31, 2018.

One (1) full time position was filled in this reporting period.

<b>Job Title/Date Filled</b>	<b>Recruitment Sources (RS) Used to Fill Vacancy</b>	<b>RS Referring Hires</b>
Sales Person; April 23, 2018	1-20	20

**Southern Communications Corporation  
EEO Public File Report**

This report covers the time period from June 1, 2017 through May 31, 2018.

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>Number of Interviewees Referred by RS over 12 month period</b>
1	Concord University P. O. Box 1000 Athens, WV 24712 V: 800-344-6679 F: 304-384-6064	Yes	
2	Workforce WV- Charleston P. O. Box 2753 Charleston, WV 25330 V: 304-558-0291 F: 304-558-1979	Yes	
3	New River Community and Technical College 280 University Drive Beaver, WV 25813 V: 304-255-5812 F: 304-255-5889	Yes	
4	Academy of Careers and Technology 390 Stanaford Road Beckley, WV 25801 V: 304-256-4615 F: 304-256-4674	Yes	
5	Workforce WV- Greenbrier County 330 Red Oaks Shopping Center Suite 1 Ronceverte, WV 24970 V: 304-647-7410 F: 304-647-7412	Yes	
6	Marshall University School of Journalism One John Marshall Drive Huntington, WV 25755 V: 304-696-2360 F: 304-696-3732	Yes	

### Southern Communications EEO Report; Page 2

This report covers the time period from June 1, 2017 through May 31, 2018.

7	Workforce WV Beckley, WV Job Service 300 New River Town Center Beckley, WV 25801 V: 304-256-6796 F: 304-256-6798	Yes	2
8	Workforce WV- Princeton/Bluefield 195 Davis Street; Suite 104 Princeton, WV 24739 V: 304-425-1896 F: 304-431-2517	Yes	
9	Workforce WV- McDowell County P. O. Box 689 Welch, WV 24801 V: 304-436-2527 F: 304-436-6310	Yes	
10	Erma Byrd Education Center 300 University Drive Beaver, WV 25813 V: 304-256-0282	Yes	
11	WAXS Website	Yes	
12	WCIR Website	Yes	
13	WTNJ Website	Yes	
14	WWNR Website	Yes	
15	WBKW Website	Yes	
16	On Air Announcements	Yes	
17	Southern Communications Internal Posting	Yes	
18	Walk In/Telephone Calls	Yes	
19	Job Fair	N/A	
20	Employee Referral	Yes	2

**Southern Communications EEO Report; Page 3**

Submitted by:



R. Shane Southern, President Southern Communications Corporation

Date:

6 June 2018



# Sales Solicitation Copy

**April 2-May 30, 2018**

**(Station) in Beckley** is looking for aggressive and passionate radio and digital sales people who have the confidence, drive and desire to work with the best. We are currently looking for business to business sales people right here in Southern West Virginia.

The right candidates must have what it takes to get results for clients, retain clients, increase business, sell digital elements like website development, SEO, SEM, target marketing, social media management, and develop new business. The leading candidate will have strong interpersonal and organizational skills along with a strong problem solving ability.

This isn't rocket science, but you will feel like a rock star while working around a lot of good people who accomplish a lot of cool things on the radio and in cyberspace while helping local businesses grow. We are operated locally and don't have the strict confines that large corporate companies dictate.

A valid driver's license with a good driving record is required. Email your resume and cover letter today to [sales@radiocitywv.com](mailto:sales@radiocitywv.com). (Station) is an equal opportunity employer.

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103CIR

105.9 WTNJ

Groovy 94.1 FM

Channel 93.5 The Buzz

WWNR News/Talk 101.1FM and 620AM

**Please post. Thank You.**

# **Job Opening**

**April 2-May 2, 2018**

**Southern Communications the owner and operator of WCIR, WTNJ, WAXS, WWNR, and WBKW in Beckley** is looking for aggressive and passionate radio and digital sales people who have the confidence, drive and desire to work with the best. We are currently looking for business to business sales people right here in Southern West Virginia.

The right candidates must have what it takes to get results for clients, retain clients, increase business, sell digital elements like website development, SEO, SEM, target marketing, social media management, and develop new business. The leading candidate will have strong interpersonal and organizational skills along with a strong problem solving ability.

This isn't rocket science, but you will feel like a rock star while working around a lot of good people who accomplish a lot of cool things on the radio and in cyberspace while helping local businesses grow. We are operated locally and don't have the strict confines that large corporate companies dictate.

A valid driver's license with a good driving record is required. Email your resume and cover letter today to [sales@radiocitywv.com](mailto:sales@radiocitywv.com). Everyone is encouraged to apply. Southern Communications is an equal opportunity employer.

**Questions? Call Jay Q at 681-495-1966**

**Please do not publicize this phone number. Thank you.**

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# Job Notification Radio Copy

30 Sec

Until Further Notice

If your group, school, or organization would like to receive notifications of openings at this Southern Communications radio station please email Jay Quesenberry at [jayq@radiocitywv.com](mailto:jayq@radiocitywv.com) with your request. Southern Communications makes an effort to reach out to diverse organizations with openings. Let us know and we'll add your organization to our list so you will receive notifications of job openings at Southern Communications Corporation the owner and operator of this radio station based here in Beckley. That email address is [jayq@radiocitywv.com](mailto:jayq@radiocitywv.com). Southern Communications Corporation is an equal opportunity employer.

**Please post. Thank You.**

# **Job Opening**

**April 2-May 2, 2018**

**Southern Communications the owner and operator of WCIR, WTNJ, WAXS, WWNR, and WBKW in Beckley** is looking for aggressive and passionate radio and digital sales people who have the confidence, drive and desire to work with the best. We are currently looking for business to business sales people right here in Southern West Virginia.

The right candidates must have what it takes to get results for clients, retain clients, increase business, sell digital elements like website development, SEO, SEM, target marketing, social media management, and develop new business. The leading candidate will have strong interpersonal and organizational skills along with a strong problem solving ability.

This isn't rocket science, but you will feel like a rock star while working around a lot of good people who accomplish a lot of cool things on the radio and in cyberspace while helping local businesses grow. We are operated locally and don't have the strict confines that large corporate companies dictate.

A valid driver's license with a good driving record is required. Email your resume and cover letter today to [sales@radiocitywv.com](mailto:sales@radiocitywv.com). Everyone is encouraged to apply. Southern Communications is an equal opportunity employer.

**Questions? Call Jay Q at 681-495-1966**

**Please do not publicize this phone number. Thank you.**

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**Southern Communications EEO Report**  
**WCIR-FM; WTNJ-FM; WAXS-FM; WBKW AM/FM; WNNR AM/FM**  
**Beckley, WV**

This report covers the time period from June 1, 2017 through May 31, 2018.

One (1) full time position was filled in this reporting period.

<b>Job Title/Date Filled</b>	<b>Recruitment Sources (RS) Used to Fill Vacancy</b>	<b>RS Referring Hiree</b>
April 23, 2018	7,20	20

**WCIR-FM**

Southern Communications Corporation  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

**WCIR-FM Invoice**

Invoice ID: 18030469  
Invoice Date: 3/31/2018  
Account ID: 0005  
Order ID: 0005-499  
Account Rep: \*Programming

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	01:24 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	05:30 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	01:30 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	03:15 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	10:24 PM	:30	Filler	SCC Job Openings	0.00
3/31/2018	09:15 AM	:30	Filler	SCC Job Openings	0.00
6 Total Items				Total Cost:	0.00

Amount Due: **0.00**





**WWNR-AM/FM**  
Southern Communications Corp  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

## WWNR-AM Invoice

Invoice ID: 18030470  
Invoice Date: 3/31/2018  
Account ID: 0005  
Order ID: 0005-499  
Account Rep: \*Programming

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	04:05 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	07:15 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	01:58 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	05:17 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	06:57 PM	:30	Filler	SCC Job Openings	0.00
3/28/2018	04:56 PM	:30	Filler	SCC Job Openings	0.00
3/29/2018	06:15 AM	:30	Filler	SCC Job Openings	0.00

7 Total Items

Total Cost:

0.00

Amount Due: **0.00**



**WBKW-AM/FM**  
Southern Communications Corporation  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

## WBKW-AM/FM Invoice

Invoice ID: 18030471  
Invoice Date: 3/31/2018  
Account ID: 0005  
Order ID: 0005-499  
Account Rep: \*Programming

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	05:50 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	10:50 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	11:50 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	04:50 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00

5 Total Items

Total Cost:

0.00

Amount Due: **0.00**

**WTNJ-FM**  
Southern Communications Corporation  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

# WTNJ-FM Invoice

**Invoice ID:** 18030472  
**Invoice Date:** 3/31/2018  
**Account ID:** 0005  
**Order ID:** 0005-499  
**Account Rep:** \*Programming

**Amount Due: \$0.00**

**Amount Paid:** \_\_\_\_\_

PROMO (STATION)

**Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)**

**Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification**

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	12:14 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	02:14 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	02:16 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	06:32 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	09:13 PM	:30	Filler	SCC Job Openings	0.00
3/28/2018	12:16 PM	:30	Filler	SCC Job Openings	0.00
3/28/2018	07:13 PM	:30	Filler	SCC Job Openings	0.00
3/31/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00

## 8 Total Items

**Total Cost:**

0.00

<b>Amount Due:</b>	<b>0.00</b>
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**WAXS-FM**

Southern Communications Corporation  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

# WAXS-FM Invoice

Invoice ID: 18030473  
Invoice Date: 3/31/2018  
Account ID: 0005  
Order ID: 0005-499  
Account Rep: \*Programming

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	01:20 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	05:37 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	02:50 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	03:20 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00
3/31/2018	08:21 AM	:30	Filler	SCC Job Openings	0.00
3/31/2018	10:15 AM	:30	Filler	SCC Job Openings	0.00

7 Total Items

Total Cost:

0.00

Amount Due: 0.00

**WCIR-FM**

Southern Communications Corporation  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

**WCIR-FM Invoice**

Invoice ID: 18040446  
Invoice Date: 4/30/2018  
Account ID: 0005  
Order ID: 0005-499  
Account Rep: \*Programming

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	02:30 AM	:30	Filler	SCC Job Openings	0.00
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4/1/2018	06:30 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	11:15 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	12:24 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	03:30 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	10:30 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	04:45 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	10:24 PM	:30	Filler	SCC Job Openings	0.00
10 Total Items				Total Cost:	0.00

Amount Due: **0.00**



**WWNR-AM/FM**  
Southern Communications Corp  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

## WWNR-AM Invoice

**Invoice ID:** 18040447  
**Invoice Date:** 4/30/2018  
**Account ID:** 0005  
**Order ID:** 0005-499  
**Account Rep:** \*Programming

**Amount Due:** \$0.00

**Amount Paid:** \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	02:16 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	03:16 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	08:57 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	09:05 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	11:05 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	03:05 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	07:27 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	09:30 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	02:20 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	05:56 PM	:30	Filler	SCC Job Openings	0.00
10 Total Items				Total Cost:	0.00

**Amount Due:** 0.00



**WBKW-AM/FM**  
Southern Communications Corporation  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

## WBKW-AM/FM Invoice

Invoice ID: 18040448  
Invoice Date: 4/30/2018  
Account ID: 0005  
Order ID: 0005-499  
Account Rep: \*Programming

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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4/1/2018	06:50 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	10:50 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	01:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	05:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	07:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	05:50 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00
10 Total Items				Total Cost:	0.00

Amount Due: **0.00**



**Invoice ID:** 18040449  
**Invoice Date:** 4/30/2018  
**Account ID:** 0005  
**Order ID:** 0005-499  
**Account Rep:** \*Programming

**Amount Paid:** \_\_\_\_\_

**Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)**

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	12:14 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	03:14 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	06:14 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	02:32 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	04:46 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	01:14 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	04:14 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	11:46 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	06:16 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	10:56 PM	:30	Filler	SCC Job Openings	0.00
10 Total Items				Total Cost:	0.00
Amount Due:					0.00





**WAXS-FM**  
Southern Communications Corporation  
306 South Kanawha  
Beckley, WV 25801  
(304) 253-7000

# WAXS-FM Invoice

Invoice ID: 18040450  
Invoice Date: 4/30/2018  
Account ID: 0005  
Order ID: 0005-499  
Account Rep: \*Programming

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

PROMO (STATION)

Billing Questions Please Call (304) 596-8936  
or Email- [billing@radiocitywv.com](mailto:billing@radiocitywv.com)

Sponsor: Promo (Station) / Promo (Station) - Jo  
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	03:20 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	04:20 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	01:20 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	06:20 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	10:20 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	02:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	12:35 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	04:20 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	07:35 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	11:20 PM	:30	Filler	SCC Job Openings	0.00

10 Total Items

Total Cost:

0.00

Amount Due: 0.00