

**Southern Communications EEO Report
WCIR-FM; WTNJ-FM; WAXS-FM; WBKW AM/FM; WWNR AM/FM
Beckley, WV**

This report covers the time period from June 1, 2016 through May 31, 2017.

No (0) full time positions were filled in this reporting period.

Job Title/Date Filled	Recruitment Sources (RS) Used to Fill Vacancy	RS Referring Hiree

**Southern Communications Corporation
EEO Public File Report**

This report covers the time period from June 1, 2016 through May 31, 2017.

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	Number of Interviewees Referred by RS over 12 month period
1	<p style="text-align: center;">Concord University P. O. Box 1000 Athens, WV 24712 V: 800-344-6679 F: 304-384-6064</p>		
2	<p style="text-align: center;">Workforce WV- Charleston P. O. Box 2753 Charleston, WV 25330 V: 304-558-0291 F: 304-558-1979</p>		
3	<p style="text-align: center;">New River Community and Technical College 280 University Drive Beaver, WV 25813 V: 304-255-5812 F: 304-255-5889</p>		
4	<p style="text-align: center;">Academy of Careers and Technology 390 Stanaford Road Beckley, WV 25801 V: 304-256-4615 F: 304-256-4674</p>		
5	<p style="text-align: center;">Workforce WV- Greenbrier County 330 Red Oaks Shopping Center Suite 1 Ronceverte, WV 24970 V: 304-647-7410 F: 304-647-7412</p>		
6	<p style="text-align: center;">Marshall University School of Journalism One John Marshall Drive Huntington, WV 25755 V: 304-696-2360 F: 304-696-3732</p>		

Southern Communications EEO Report; Page 2

This report covers the time period from June 1, 2016 through May 31, 2017.

7	Workforce WV Beckley, WV Job Service 300 New River Town Center Beckley, WV 25801 V: 304-256-6796 F: 304-256-6798		
8	Workforce WV- Princeton/Bluefield 195 Davis Street; Suite 104 Princeton, WV 24739 V: 304-425-1896 F: 304-431-2517		
9	Workforce WV- McDowell County P. O. Box 689 Welch, WV 24801 V: 304-436-2527 F: 304-436-6310		
10	Erma Byrd Education Center 300 University Drive Beaver, WV 25813 V: 304-256-0282		
11	WAXS Website		
12	WCIR Website		
13	WTNJ Website		
14	WWNR Website		
15	WBKW Website		
16	On Air Announcements		
17	Southern Communications Internal Posting		
18	Walk In/Telephone Calls		
19	Job Fair		

Southern Communications EEO Report; Page 3

Submitted by:



R. Shane Southern, President Southern Communications Corporation

Date:

5 June 2017

**Southern Communications EEO Report
WCIR-FM; WTNJ-FM; WAXS-FM; WBKW AM/FM; WWNR AM/FM
Beckley, WV**

This report covers the time period from June 1, 2017 through May 31, 2018.

One (1) full time position was filled in this reporting period.

Job Title/Date Filled	Recruitment Sources (RS) Used to Fill Vacancy	RS Referring Hires
Sales Person; April 23, 2018	1-20	20

**Southern Communications Corporation
EEO Public File Report**

This report covers the time period from June 1, 2017 through May 31, 2018.

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	Number of Interviewees Referred by RS over 12 month period
1	<p style="text-align: center;">Concord University P. O. Box 1000 Athens, WV 24712 V: 800-344-6679 F: 304-384-6064</p>	Yes	
2	<p style="text-align: center;">Workforce WV- Charleston P. O. Box 2753 Charleston, WV 25330 V: 304-558-0291 F: 304-558-1979</p>	Yes	
3	<p style="text-align: center;">New River Community and Technical College 280 University Drive Beaver, WV 25813 V: 304-255-5812 F: 304-255-5889</p>	Yes	
4	<p style="text-align: center;">Academy of Careers and Technology 390 Stanaford Road Beckley, WV 25801 V: 304-256-4615 F: 304-256-4674</p>	Yes	
5	<p style="text-align: center;">Workforce WV- Greenbrier County 330 Red Oaks Shopping Center Suite 1 Ronceverte, WV 24970 V: 304-647-7410 F: 304-647-7412</p>	Yes	
6	<p style="text-align: center;">Marshall University School of Journalism One John Marshall Drive Huntington, WV 25755 V: 304-696-2360 F: 304-696-3732</p>	Yes	

Southern Communications EEO Report; Page 2

This report covers the time period from June 1, 2017 through May 31, 2018.

7	Workforce WV Beckley, WV Job Service 300 New River Town Center Beckley, WV 25801 V: 304-256-6796 F: 304-256-6798	Yes	2
8	Workforce WV- Princeton/Bluefield 195 Davis Street; Suite 104 Princeton, WV 24739 V: 304-425-1896 F: 304-431-2517	Yes	
9	Workforce WV- McDowell County P. O. Box 689 Welch, WV 24801 V: 304-436-2527 F: 304-436-6310	Yes	
10	Erma Byrd Education Center 300 University Drive Beaver, WV 25813 V: 304-256-0282	Yes	
11	WAXS Website	Yes	
12	WCIR Website	Yes	
13	WTNJ Website	Yes	
14	WWNR Website	Yes	
15	WBKW Website	Yes	
16	On Air Announcements	Yes	
17	Southern Communications Internal Posting	Yes	
18	Walk In/Telephone Calls	Yes	
19	Job Fair	N/A	
20	Employee Referral	Yes	2

Southern Communications EEO Report; Page 3

Submitted by:



R. Shane Southern, President Southern Communications Corporation

Date:

6 June 2018

Sales Solicitation Copy

April 2-May 30, 2018

(Station) in Beckley is looking for aggressive and passionate radio and digital sales people who have the confidence, drive and desire to work with the best. We are currently looking for business to business sales people right here in Southern West Virginia.

The right candidates must have what it takes to get results for clients, retain clients, increase business, sell digital elements like website development, SEO, SEM, target marketing, social media management, and develop new business. The leading candidate will have strong interpersonal and organizational skills along with a strong problem solving ability.

This isn't rocket science, but you will feel like a rock star while working around a lot of good people who accomplish a lot of cool things on the radio and in cyberspace while helping local businesses grow. We are operated locally and don't have the strict confines that large corporate companies dictate.

A valid driver's license with a good driving record is required. Email your resume and cover letter today to sales@radiocitywv.com. (Station) is an equal opportunity employer.

103CIR

105.9 WTNJ

Groovy 94.1 FM

Channel 93.5 The Buzz

WWNR News/Talk 101.1FM and 620AM

Please post. Thank You.

Job Opening

April 2-May 2, 2018

Southern Communications the owner and operator of WCIR, WTNJ, WAXS, WWNR, and WBKW in Beckley is looking for aggressive and passionate radio and digital sales people who have the confidence, drive and desire to work with the best. We are currently looking for business to business sales people right here in Southern West Virginia.

The right candidates must have what it takes to get results for clients, retain clients, increase business, sell digital elements like website development, SEO, SEM, target marketing, social media management, and develop new business. The leading candidate will have strong interpersonal and organizational skills along with a strong problem solving ability.

This isn't rocket science, but you will feel like a rock star while working around a lot of good people who accomplish a lot of cool things on the radio and in cyberspace while helping local businesses grow. We are operated locally and don't have the strict confines that large corporate companies dictate.

A valid driver's license with a good driving record is required. Email your resume and cover letter today to sales@radiocitywv.com. Everyone is encouraged to apply. Southern Communications is an equal opportunity employer.

Questions? Call Jay Q at 681-495-1966

Please do not publicize this phone number. Thank you.

Job Notification Radio Copy

30 Sec

Until Further Notice

If your group, school, or organization would like to receive notifications of openings at this Southern Communications radio station please email Jay Quesenberry at jayq@radiocitywv.com with your request. Southern Communications makes an effort to reach out to diverse organizations with openings. Let us know and we'll add your organization to our list so you will receive notifications of job openings at Southern Communications Corporation the owner and operator of this radio station based here in Beckley. That email address is jayq@radiocitywv.com. Southern Communications Corporation is an equal opportunity employer.

Please post. Thank You.

Job Opening

April 2-May 2, 2018

Southern Communications the owner and operator of WCIR, WTNJ, WAXS, WWNR, and WBKW in Beckley is looking for aggressive and passionate radio and digital sales people who have the confidence, drive and desire to work with the best. We are currently looking for business to business sales people right here in Southern West Virginia.

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One (1) full time position was filled in this reporting period.

Job Title/Date Filled	Recruitment Sources (RS) Used to Fill Vacancy	RS Referring Hiree
April 23, 2018	7,20	20



WCIR-FM
 Southern Communications Corporation
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WCIR-FM Invoice

Invoice ID: 18030469
Invoice Date: 3/31/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	01:24 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	05:30 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	01:30 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	03:15 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	10:24 PM	:30	Filler	SCC Job Openings	0.00
3/31/2018	09:15 AM	:30	Filler	SCC Job Openings	0.00
6 Total Items				Total Cost:	0.00

Amount Due: 0.00



WWNR-AM/FM
 Southern Communications Corp
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WWNR-AM Invoice

Invoice ID: 18030470
Invoice Date: 3/31/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	04:05 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	07:15 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	01:58 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	05:17 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	06:57 PM	:30	Filler	SCC Job Openings	0.00
3/28/2018	04:56 PM	:30	Filler	SCC Job Openings	0.00
3/29/2018	06:15 AM	:30	Filler	SCC Job Openings	0.00

7 Total Items **Total Cost: 0.00**

Amount Due: 0.00

WBKW-AM/FM Invoice



WBKW-AM/FM
Southern Communications Corporation
306 South Kanawha
Beckley, WV 25801
(304) 253-7000

Invoice ID: 18030471
Invoice Date: 3/31/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	05:50 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	10:50 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	11:50 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	04:50 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00

5 Total Items

Total Cost:

0.00

Amount Due: 0.00



WTNJ-FM
 Southern Communications Corporation
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WTNJ-FM Invoice

Invoice ID: 18030472
Invoice Date: 3/31/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	12:14 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	02:14 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	02:16 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	06:32 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	09:13 PM	:30	Filler	SCC Job Openings	0.00
3/28/2018	12:16 PM	:30	Filler	SCC Job Openings	0.00
3/28/2018	07:13 PM	:30	Filler	SCC Job Openings	0.00
3/31/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00
8 Total Items				Total Cost:	0.00

Amount Due: 0.00



WAXS-FM
 Southern Communications Corporation
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WAXS-FM Invoice

Invoice ID: 18030473
Invoice Date: 3/31/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/27/2018	01:20 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	05:37 AM	:30	Filler	SCC Job Openings	0.00
3/27/2018	02:50 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	03:20 PM	:30	Filler	SCC Job Openings	0.00
3/27/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00
3/31/2018	08:21 AM	:30	Filler	SCC Job Openings	0.00
3/31/2018	10:15 AM	:30	Filler	SCC Job Openings	0.00

7 Total Items

Total Cost:

0.00

Amount Due: 0.00



WCIR-FM
 Southern Communications Corporation
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WCIR-FM Invoice

Invoice ID: 18040446
Invoice Date: 4/30/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	02:30 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	06:20 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	10:45 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	06:30 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	11:15 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	12:24 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	03:30 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	10:30 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	04:45 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	10:24 PM	:30	Filler	SCC Job Openings	0.00

10 Total Items

Total Cost:

0.00

Amount Due: 0.00



WWNR-AM/FM
 Southern Communications Corp
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WWNR-AM Invoice

Invoice ID: 18040447
Invoice Date: 4/30/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	02:16 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	03:16 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	08:57 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	09:05 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	11:05 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	03:05 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	07:27 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	09:30 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	02:20 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	05:56 PM	:30	Filler	SCC Job Openings	0.00

10 Total Items **Total Cost: 0.00**

Amount Due: 0.00

WBKW-AM/FM Invoice



WBKW-AM/FM
 Southern Communications Corporation
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

Invoice ID: 18040448
Invoice Date: 4/30/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	06:50 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	12:50 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	03:50 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	06:50 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	10:50 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	01:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	05:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	07:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	05:50 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	11:50 PM	:30	Filler	SCC Job Openings	0.00

10 Total Items **Total Cost:** 0.00

Amount Due: 0.00



WTNJ-FM
 Southern Communications Corporation
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WTNJ-FM Invoice

Invoice ID: 18040449
Invoice Date: 4/30/2018
Account ID: 0005
Order ID: 0005-499
Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	12:14 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	03:14 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	06:14 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	02:32 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	04:46 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	01:14 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	04:14 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	11:46 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	06:16 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	10:56 PM	:30	Filler	SCC Job Openings	0.00

10 Total Items

Total Cost:

0.00

Amount Due: 0.00



WAXS-FM
 Southern Communications Corporation
 306 South Kanawha
 Beckley, WV 25801
 (304) 253-7000

WAXS-FM Invoice

Invoice ID: 18040450
 Invoice Date: 4/30/2018
 Account ID: 0005
 Order ID: 0005-499
 Account Rep: *Programming

Amount Due: \$0.00

Amount Paid: _____

PROMO (STATION)

Billing Questions Please Call (304) 596-8936
 or Email- billing@radiocitywv.com

Sponsor: Promo (Station) / Promo (Station) - Jo
 Job Notification

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/1/2018	03:20 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	04:20 AM	:30	Filler	SCC Job Openings	0.00
4/1/2018	01:20 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	06:20 PM	:30	Filler	SCC Job Openings	0.00
4/1/2018	10:20 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	02:50 AM	:30	Filler	SCC Job Openings	0.00
4/2/2018	12:35 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	04:20 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	07:35 PM	:30	Filler	SCC Job Openings	0.00
4/2/2018	11:20 PM	:30	Filler	SCC Job Openings	0.00

10 Total Items

Total Cost:

0.00

Amount Due: 0.00