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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Outside Account Executive	1-10, 12-22	10
Outside Account Executive	1-10, 12-22	13
Outside Account Executive	1-10, 12-22	10
Senior Vice President of Sales	1-3, 5-7, 9-10, 12-21	13
General Sales Manager	1-2, 5-7, 9-10, 12-21	13
General Sales Manager	1-2, 5-7, 9-10, 12, 14-21, 23	10
Program Director/On-Air	1-2, 5-7, 9-10, 12-21, 23	13
Board Op	1-2, 5-7, 9-10, 12-21, 23	13
Account Executive	1-2, 4-7, 9-12, 14-21, 23	11
Afternoon On-Air Talent and Programming Assistant	1-2, 4-7, 9-10, 12-21, 23	13
Continuity Manager	1-2, 4-7, 9-10, 12-21, 23	13
Account Executive	1-2, 4-7, 9-10, 12-14, 16-21, 23	13

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	All Access Music 28955 Pacific Coast Highway Malibu, California 90265 Phone : 310-457-6616 Email : jdenver@allaccess.com Fax : 1-310-457-8058 Joel Denver	N	0
2	Bethune Cookman College 640 Dr. Mary McLeod Bethune Blvd. Daytona Beach, Florida Phone : 386-481-2143 Email : bonnerd@cookman.edu Davita Bonner	N	0
3	CareerBuilder.com 11700 Central Parkway Jacksonville, Florida 32224 Phone : 904-636-0507 Jeffery Worthington Manual Posting	N	0
4	Edward Waters College 16508 Kings Road Jacksonville, Florida 32209 Phone : 904-470-8007 Email : a.starke@ewc.edu Fax : 1-904-470-8020 Antonio Starke	N	0
5	Flagler College P.O. Box 1027 St. Augustine, Florida Phone : 904-829-6481 Email : careerservices@flagler.edu Career Services	N	0
6	Florida A&M 100 Student Union Plaza Martin Luther King Blvd. Tallahassee, Florida 32307 Email : delores.dean@famu.edu Delores Dean	N	0
7	Florida State College of Jacksonville 101 State Street Building B-100 Jacksonville, Florida 32202 Phone : 904-633-8492 Email : kameyer@fscj.edu Career Services	N	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
8	Florida State University Career Center University Center 4th Level Tallahassee, Florida Phone : 850-644-6493 Email : Jkronholz@fsu.edu Julia Kronholz	N	0
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	1
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	4
11	Indeed.com - Not Directly Contacted by SEU	N	1
12	Internal Posting 11700 Central Parkway Jacksonville, Florida 32224 Jeffery Worthington Manual Posting	N	1
13	Internal Transfer/Promotion	N	8
14	Jacksonville University 2800 N. University Blvd. Jacksonville, Florida 32211 Phone : 904-256-7054 Email : careers@ju.edu Barbara Vick	N	0
15	Jones College 5353 Arlington Expressway Jacksonville, Florida 32211 Phone : 904-743-1122 Email : deans@jones.edu Dan Guthrie	N	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
16	N.A.A.C.P. 1725 Oakhurst Ave. Jacksonville, Florida 32208 Phone : 904-764-7578 Email : jaxnaacp@comcast.net Isaiah Rumlin	N	0
17	The Arc Jacksonville 1 UNF Drive Jacksonville, Florida 32224 Phone : 904.355.0155 x 420 Url : http://www.arcjacksonville.org/ Email : shamilton@arcjacksonville.org Susan Hamilton	N	0
18	The Ladders 11700 Central Parkway Jacksonville, Florida 32224 Phone : 904-636-0507 Jeffery Worthington Manual Posting	N	0
19	University of Central Florida 1200 W. International Speedway Daytona Beach, Florida Phone : 407-823-5959 Email : sharisse.kenney@ucf.edu Sharisse Kenney	N	0
20	University of Florida College of Journalism & Communications PO Box 118400 Gainsville, Florida Phone : 352-392-0466 Url : http://www.jou.ufl.edu/ Email : kgraham@jou.ufl.edu Fax : 1-352-846-2484 Katrice Graham	N	0
21	University of North Florida 4567 St. Johns Bluff Road Jacksonville, Florida 32216 Phone : 904-620-2955 Email : rtrobert@unf.edu Rick Roberts	N	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
22	Workforce Florida 215 North Market Street #340 Jacksonville, Florida 32202 Phone : 904-798-9229 Url : www.worksourcefl.com Email : vphillips@worksourcefl.com Vanessa Phillips	N	0
23	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
	TOTAL INTERVIEWS OVER REPORTING PERIOD:		**15**

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	2/28/2018	Participation in events sponsored by community groups	Our SEU hosted young adults from the Family Support Services of Jacksonville for a job shadow. Station participants included our Program Director, Market President and an On-Air Personality. Our station participants allowed the members to follow their workday for a "behind-the-scenes" look at broadcast operations and discussed careers in radio.	4	Executive Assistant Program Director Market President On-Air Personality
2	4/11/2018	Participation in events sponsored by community groups	Our SEU participated in the Juice High School Tour held at Engelwood High School, a 90-minute mobile event promoting social responsibility and community for high school students and awards one student a $1,000 college scholarship. Our SEU promoted the event via on-air announcements, interacted with interested attendees regarding careers in broadcasting and helped emcee.	4	Promotions Director Promotions Assistant On-Air Personality On-Air Personality
3	5/15/2018	Provision of training to management	Our SEU's Market President, Market SVP Programming, Market SVP Sales, Engineering Manager and 8 other managers in our market took the Preventing Sexual Harassment for Managers provided by the iHeartMedia Learning Center.	12	Market President Market SVP Sales Market SVP Programming Engineering Manager
4	6/5/2018	Participation in events or programs sponsored by educational institutions	Our SEU participated in the The Media Sales Institute of the Atlanta University Center (AUC), led by Morehouse College in Atlanta, GA. Our Market President discussed careers in radio with interested attendees, discussed internship and employment opportunities in broadcasting generally, handed out station information, etc.	1	Market President