

## LOCAL MARKETING AGREEMENT

### **SCHEDULE B**

#### **PAYMENTS**

Programmer shall pay to Licensee, annually on the anniversary of the Effective Date, in arrears, the following amounts as consideration for the rights granted to Programmer by Licensee pursuant to this Agreement:

1. In the event that the aggregate net revenues of the Stations from the sale of advertising time, net of all commissions and other expenses of sales, during the preceding calendar year (pro-rated for any lesser portion of such calendar year during which this Agreement shall have been in effect), shall have exceeded \$20,000,000, but not \$30,000,000, the sum of \$25,000.

2. In the event that the aggregate net revenues of the Stations from the sale of advertising time, net of all commissions and other expenses of sales, during the preceding calendar year (pro-rated for any lesser portion of such calendar year during which this Agreement shall have been in effect), shall have exceeded \$30,000,000, but not \$40,000,000, the additional sum of \$50,000.

3. In the event that the aggregate net revenues of the Stations from the sale of advertising time, net of all commissions and other expenses of sales, during the preceding calendar year (pro-rated for any lesser portion of such calendar year during which this Agreement shall have been in effect), shall have exceeded \$40,000,000, but not \$50,000,000, the additional sum of \$75,000.

4. In the event that the aggregate net revenues of the Stations from the sale of advertising time, net of all commissions and other expenses of sales, during the preceding calendar year (pro-rated for any lesser portion of such calendar year during which this Agreement shall have been in effect), shall have exceeded \$50,000,000, but not \$140,000,000, the additional sum of \$100,000.

5. In the event that the aggregate net revenues of the Stations from the sale of advertising time, net of all commissions and other expenses of sales, during the preceding calendar year (pro-rated for any lesser portion of such calendar year during which this Agreement shall have been in effect), shall have exceeded \$140,000,000, the additional sum of \$750,000.